



Darcy Partners
Wedge Int'l Tower
1415 Louisiana Street
Suite 3460
Houston, TX 77002

Role: Research Associate

ABOUT DARCY PARTNERS

Darcy Partners is a technology research and scouting firm set to change the way the Oil & Gas industry innovates. We are trusted with the identification, validation, and introduction of critical technological solutions on behalf the industry's most influential operators. Our team is comprised of investors, scientists, consultants, and upstream oil & gas operations veterans who have come together to act as a one-stop shop for innovation in the energy industry. Find out more about us on our website at www.darcypartners.com.

ABOUT THE ROLE

As a Research Associate at Darcy Partners, you will collaborate with senior researchers to source, research, and evaluate emerging technologies relevant to oil & gas. Results of your work will be shared with clients through our innovation forums. You will be part of a cross-functional team that produces up to 20 innovation forums per year, bringing together influential energy executives with high caliber technology startups - think [CNBC's Shark Tank](#) meets Energy.

What you'll do:

- interview clients to frame research topic and focus
- interview and evaluate technology startups about solutions
- set meetings and drive follow ups
- synthesize research findings into client-facing content
- build and maintain database of technology startup companies

You will fit in if you are:

- comfortable with change and enjoy startup culture
- resourceful and have a sort of "life hacker" edge to your persona
- comfortable interacting with startup founders and corporate executives
- capable of prioritizing and managing multiple assignments simultaneously

Requirements:

- Digital native - comfortable with tinkering and synchronizing various business and social applications (SalesForce, Google Drive, Slack, LinkedIn, Twitter, etc.)
- Excellent slide building and Excel skills
- Excellent communication skills
- Preference given to degrees in Business, Economics, Marketing, or Engineering

Bonus Points:

- Prior experience in management consulting
- Prior experience at a startup
- Background in oil & gas or digital technology

COMPENSATION

Salary (based on experience) plus bonus.

NEXT STEPS

Send resume and cover letter to helen@darcypartners.com